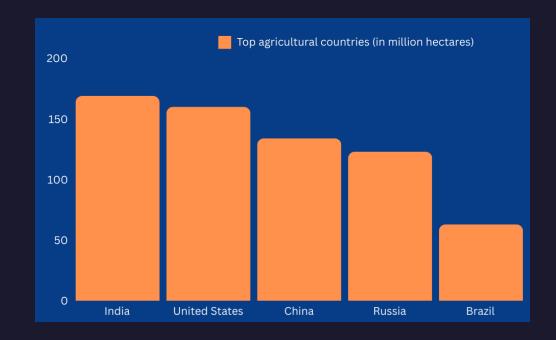
# BHUMI @ aiabs

Where Cloud Meets Bhumi



## India's Agricultural Paradox

- Largest agricultural land globally
- 60% of population in agriculture.
- 3,493 Agritech startups in India
- Yet, facing challenges in productivity and farmer income



# What is the Problem?

- No reliable data source.
- No Realtime high granularity data collection.
- From Indian Agritech:
  No innovation worth
  deploying.
- From Abroad Startups: Too complex to adopt in Indian market.



## Why Bhumi?

Remember the previous slide, **Bhumi** will take care of it.

- o Real-time WebGIS-enabled soil mapping interface.
- o GenAl-powered crop recommendations & virtual inspections
- Voice-activated analytics
- o Developer API access
- o Built-in marketplace for Agri-Apps



## Realtime Data, How?

I know, hear me out, you'll love it.

Here comes "Dhruva" and below are it's features:

- Autonomous data collection.
- Equipped with sensors required for soil data collection.
- Ability to work in swarm.
- Easy to use.



# Who operates Dhruva?

- Phase 1: Utilize tech savvy humans (for now:) for scanning our pilot farms and land.
- Phase 2: We scale strategically to cover more land.
  - o Scan-to-Earn Program
  - School & College Partnerships
  - Kisan Drone Corps

This is our initial plan and we are not done.

More is coming!



## Why we are building all this?

Our Mission: Automate agriculture from Farm to Table

- Building Blocks:
  - o Real-time farm data
  - Al crop assistant
  - Voice-activated analytics
  - o Developer API & marketplace
- Future Innovations:
  - Autonomous farm Al systems
  - o Agricultural reasoning LLM
  - Expansion to medicine and defense



BHUMI: Sowing the seeds of a data-driven revolution across industries.

### **Business Model**

- Tarmer Subscriptions
  - o Freemium model:
    - Basic (free): Al-driven insights, crop recommendations, weather alerts (Only for their farm).
    - Premium tiers: Access to all data (For Farms under "Farmer Data Sharing Program").
- Z Data Marketplace
  - o Sell aggregated farm data to agribusinesses, researchers, and gov't agencies.
  - Tiered pricing based on data complexity and volume.
- 星 Developer Ecosystem
  - o API access with free and paid tiers.
  - o Revenue sharing for apps built on Bhumi platform.
- R Enterprise Solutions
  - Customized analytics for large agribusinesses
  - o Supply chain optimization and yield prediction

## Market Opportunity

Given our technology's comprehensive scope, precise market estimates are premature. However, based on our Phase 1 plans, we project:

- Indian AgriTech market valued at \$10.9 billion in 2023
- Expected to reach \$24 billion by 2025
- CAGR of 37.5% from 2023 to 2025

## What will we accomplice with seed?

#### • Product:

- o Launch BHUMI platform beta
- o Develop farmer mobile app MVP
- o Achieve 75% accuracy in crop yield predictions

#### Market Traction:

- o Onboard 10,000 farmers
- Scan and analyze 10,000 acres
- o 80% user retention rate

#### • Data & Innovation:

- o Collect 1 million unique data points
- o Initiate 1 university research collaboration

#### Team & Operations:

- o Expand to 5 core team members and 10 support.
- o Establish presence in 2 major agricultural states

#### Financial:

- o Generate ₹10,000,000 (~\$125,000 USD) initial revenue
- o Position for Series A funding



## Who are we?

#### Harsh Tiwari (Founder And Chief Al Engineer)

- Passionate researcher and engineer with 8+ years in software and AI development.
- On my way to pursue research collaboration with an IIT.
  - Focus: Data-driven simulations for Reinforcement Learning in Agriculture
- Expertise bridging academic research and practical Al applications

Our work at AIABS and my research are laying the groundwork for transformative AI applications

#### **Manish Kumar Singh (CBDO)**

Our team includes a seasoned Business Development Manager with 9+ years of experience in procurement and finance, complemented by a strong agricultural background. This expertise is crucial for BHUMI's growth from Business Development side.

We are in talks with experts in **WebGIS**, **Robotics and Mechatronics**, with your support we can make this reality.





### What do we ask?

Seeking a visionary partner to fuel BHUMI's growth and revolutionize agriculture. Remember, yesterday's 'impossible' is today's reality–just look at quick commerce. Let's make AgriTech the next big disruption.

Help us build our dream.

## **Any Questions?**

